
CONTACT INFORMATION	Collegio Carlo Alberto Piazza Arbarello, 8 10122 Torino, Italy	E-mail: toomas@hinnosaar.net Web: toomas.hinnosaar.net Phone: +1 224-420-7541
ACADEMIC POSITIONS	Assistant Professor, Collegio Carlo Alberto, Italy, 2012–present Visiting Scholar, Kellogg School of Management, Northwestern University, Spring 2016	
EDUCATION	Ph.D. in Economics, Northwestern University, Evanston, IL, 2012 M.A. in Economics, Northwestern University, Evanston, IL, 2009 M.A. in Economics, University of Tartu, Estonia, 2002 B.A. in Economics, University of Tartu, Estonia, 2001	
PUBLICATIONS	“On the Impossibility of Protecting Risk-Takers”, <i>the Economic Journal</i> , 2018, 128-611: 1531–1544. “Overbooking”, with Jeffrey Ely and Daniel Garrett, <i>the Journal of the European Economic Association</i> , 2017, 15-6: 1258–1301. “Calendar Mechanisms”, <i>Games and Economic Behavior</i> , 2017, 104: 252–270. “Penny Auctions”, <i>International Journal of Industrial Organization</i> , 2016, 48: 59–87.	
WORKING PAPERS	“Optimal Sequential Contests”, revise and resubmit, <i>American Economic Review</i> . “Wikipedia Matters”, with Marit Hinnosaar, Michael Kummer, and Olga Slivko, revise and resubmit, <i>Journal of Economics & Management Strategy</i> . “Robust Pricing with Refunds”, with Keiichi Kawai. “Price Setting on a Network”. “Externalities in Knowledge Production: Evidence from a Randomized Field Experiment”, with Marit Hinnosaar, Michael Kummer, and Olga Slivko. “Stackelberg Independence”.	
WORK IN PROGRESS	“Contest Architecture by Public Disclosures”.	
AWARDS & GRANTS	ZEW SEEK Grant, with Peter Gloor, Marit Hinnosaar, Michael Kummer, Olga Slivko, Michael, Zhang: 2014–2015, 199,000 EUR UniCredit & Universities Best PhD Thesis Award, 2013 Robert Eisner Memorial Fellowship (shared with Daniel Garrett), 2009–2010 Award by Bank of Estonia in memoriam of Urmas Sepp, 2003	
SEMINARS & CONFERENCES	2019 (including scheduled): Univ. of Bath, Cardiff Business School, Bristol Univ., Theory Workshop at Univ. of Bergamo, DETC19 (Durham, UK), 2019 Lingnan Workshop on Microeconomic Theory and Experiment (Guangzhou, China), Barcelona GSE Summer Forum, SAET 2019 (Ischia). 2018: IIOC (Indianapolis), Contests: Theory and Evidence (East Anglia), 29th International Conference on Game Theory (Stony Brook), JEI (Barcelona), Univ. of South Carolina, Midwest Economic Theory Meeting (Vanderbilt, Nashville), Univ. of Tennessee, Lancaster Game Theory Conference, Appalachian State University, SEA 88th Annual Meetings (Washington, DC) 2017: Bocconi University, Canadian Economic Theory Conference (Vancouver), Conference on Economic Design (York), Contests: Theory and Evidence (East Anglia), SAET 2017 (Faro), 18th meeting of the Association for Public Economic Theory (Paris), 28th International Conference on Game Theory (Stony Brook), SITE Summer Workshops 2017 (Stanford), EARIE (Maastricht), Universidad Carlos III de Madrid, University of Bern,	

Midwest Economic Theory Meeting (SMU, Dallas), Rice Univ., Univ. of North Carolina at Chapel Hill, Lancaster Game Theory Conference, Markets with Informational Asymmetries workshop (Turin)

2016: University of Wisconsin-Madison, Arizona State University, Northwestern University, University of California San Diego, GAMES 2016 (Maastricht), EARIE (Lisbon), UECE Game Theory Lisbon Meeting, Midwest Economic Theory Meeting (West Lafayette)

2015: Humboldt University of Berlin, Midwest Economic Theory Meeting (Columbus), ZEW conference on the economics of ICT (Mannheim), Conference on Economic Design (Istanbul), Sciences Po, University of Naples, Pennsylvania State University

2014: University of Bristol, University of Mannheim

2013: University of Queensland, University of Oslo, Bank of Estonia, "Private Information, Interdependent Preferences and Robustness: Theory and Applications" (Bonn), IIOC (Boston), EEA (Gothenburg)

2012: Aalto University, Bocconi University, Collegio Carlo Alberto, University of Bonn, University of Exeter, McGill University, University College London, Vanderbilt University, ESEM (Malaga), Midwest Economic Theory Meeting (St Louis)

2011: Northwestern University

TEACHING	Instructor, Collegio Carlo Alberto, 2013–2018 Theory of the Firm Teaching Assistant, Northwestern University, 2007–2010 Microeconomics, Introduction to macroeconomics (undergraduate), Mathematical Methods (graduate) Teaching Assistant, University of Tartu, 2001–2005 International finance, Introduction to economics, Public finance, Principles of Mathematical Economics, System analysis and design Instructor, University of Tartu, 2002–2006 Advanced Macroeconomics, Advanced Microeconomics, Mathematical methods in economics, Specialized course in economic theory, Economics of information goods
REFEREEING	Econometrica, The Review of Economic Studies (4), The American Economic Review (3), Journal of the European Economic Association (2), The Economic Journal, American Economic Journal: Microeconomics (6), Theoretical Economics (2), The RAND Journal of Economics (4), Management Science (5), Journal of Economic Theory (4), Journal of Economics and Management Strategy (3), Games and Economic Behavior (5), Economic Theory (2), International Journal of Industrial Organization, Economic Inquiry, Quantitative Economics, Journal of Mathematical Economics, Social Choice and Welfare, Review of Economic Design (2), Economics Letters, Journal of Economics (2), Review of Industrial Organization (2), European Journal of Operational Research, Mathematics of Operations Research
OTHER ACADEMIC ACTIVITIES	Co-organizer of SEEK Digital Economy Workshop, Collegio Carlo Alberto, June 2015 Co-organizer of Pricing Workshop, Collegio Carlo Alberto, May 2014 Co-organizer of Economics Seminars, Collegio Carlo Alberto, 2012–present Co-organizer of Monday Lunch Seminars, Collegio Carlo Alberto, 2012–2013 Junior recruiting committee, Collegio Carlo Alberto, 2012–present U.S.-Israel Binational Science Foundation grant reviewer